

# Who We Are

Established 138 years ago as Singapore's first telecommunications provider, Singtel has grown beyond our traditional telco roots to become a global communications technology company with a presence in Asia, Australia, Africa and the US. Together with our regional associates, we reach 638 million mobile subscribers and derive about 70% of our earnings from outside of Singapore. Our consumer and business customers enjoy a wide range of essential digital services, delivered to them seamlessly and securely.

**138**  
years

of operating experience

**638**  
million

mobile customers in  
22 countries

## BHARTI AIRTEL

Airtel has operations  
in 15 African countries



**75**

global offices in  
**29** countries



**370**

points of presence in

**325**

cities to serve enterprises



**36.5%** effective interest  
 Mobile customers:  
**274m** (India)  
**2m** (South Asia)  
**80m** (Africa)  
**23%** market share (India)

**No.1 in India**



**4.1m** mobile customers  
**49%** market share (mobile)  
**0.6m** broadband customers  
**42%** market share (broadband)

**No.1 in Singapore**



**23.3%** of ordinary shares  
**41m** mobile customers  
**45%** market share

**No.1 in Thailand**



**21.0%** of ordinary shares  
 An investor in telcos, media  
 and technology

About  
**70%**

of earnings from operations  
 outside of Singapore



**47.1%** of ordinary shares<sup>(1)</sup>  
**59m** mobile customers  
**48%** market share

**No.2 in the Philippines**



**35.0%** effective interest  
**169m** mobile customers  
**46%** market share

**No.1 in Indonesia**



**100%** subsidiary  
**9.7m** mobile customers  
**27%** market share<sup>(2)</sup> (mobile)  
**1.1m** broadband customers

**No.2 in Australia**

**Notes:**

<sup>(1)</sup> Singtel has 21.5% interest in Globe's voting shares.  
<sup>(2)</sup> Revenue market share for the six months to 31 December 2016.  
 All figures as at 31 March 2017 unless otherwise stated.