#### 1

# **Financial Highlights**

#### **OPERATING REVENUE** (1)

2016	S\$16,961M	<b>\</b>
2015	S\$17,223M	2%

## **EBITDA**

2016	S\$5,013M
2015	S\$5,091M



#### **NET PROFIT**

2016	S\$3,871M
2015	S\$3,782M



#### **UNDERLYING NET PROFIT**

2016	S\$3,805M
2015	S\$3,779M



#### FREE CASH FLOW (2)

2016	S\$2,718M
2015	S\$3,549M



#### **DIVIDEND PER SHARE**

2016	S¢17.5
2015	S¢17.5

Stable

#### **RETURN ON EQUITY**

2016	15.6%
2015	15.6%

**Stable** 

#### **RETURN ON INVESTED CAPITAL**

2016	11.7%
2015	12.1%



# **Constant Currency** (3)

#### **NET PROFIT**

2016	S\$3,990M	
2015	S\$3,782M	



#### **UNDERLYING NET PROFIT**

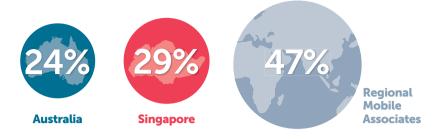
2016	S\$3,929M	
2015	S\$3,779M	



ANNUAL REPORT 2016

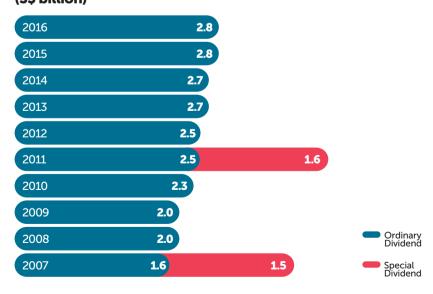
#### **NET PROFIT**

### - Contribution by Geography





# SHAREHOLDER PAYOUT (\$\$ billion)



Singtel has a track record of generous shareholder returns.

We pay between 60% and 75% of underlying net profit as ordinary dividends.

For the financial year ended 31 March 2016, the Board has recommended a final ordinary dividend of 10.7 Singapore cents a share. Together with the interim dividend of 6.8 Singapore cents, the total ordinary dividends for the year is 17.5 Singapore cents, unchanged from the previous year. It also represents 73% of the Group's underlying net profit.

#### Notes

- Impacted by the regulated reduction in Australian mobile termination rates from 1 January 2016, and a 9% decline in the Australian dollar. Excluding these factors, operating revenue would be up 5%.
- Decrease is mainly due to mobile customer acquisitions and retentions in Australia, and receipts last year from fibre rollout completion. Concurrently, the Australian dollar and Indonesian rupiah fell significantly.
- (3) Assuming constant exchange rates from FY 2015.
- MSCI Asia Pacific Telecommunications Index.